Managing Cattle Raisers' Family Stress & Keeping It All Balanced Texas and Southwestern Cattle Raisers' Association's School for Successful Ranching Fort Worth, TX March 30, 2012

> 9:45-10:45 & 2:45-3:45 StressCattleRaisers3.3012.ppt (Rev. 3.0712)



To "Managing Cattle Raisers'
Family Stress
& Keeping It All Balanced"

Managing Cattle Raisers' Family Stress & Keeping It All Balanced

By Robert J. Fetsch, Ph.D., Extension Specialist

Human Development & Family Studies & Professor Emeritus
Colorado State University
Fort Collins, CO

Dedicated to and in Memory of Paul J. & Marcella T. Fetsch

- •Without Dad and Mom's hard work with our family's dairy farm, I doubt that I would be here today. They built one of the two top dairy herds in Cooke County, TX.
- •They raised five healthy successful children—the eldest of whom stands before you now.
- •I admire and respect all of you for your diligence, hard work, and resilience.

What Do We Mean by Stressful Times?

Stressful, tough times mean different things to different people.

- Low prices for beef, milk, wheat, sheep
- High prices for feed, seed, gasoline, diesel, parts, fertilizer, equipment, hired help, etc.
- Drought, wild fires, floods, blizzards, bad weather
- Tractor/truck/car turnover, farm/ranch accident

What Do We Mean by Stressful, Tough Times?

Tough times mean different things to different people.

- Back injury
- Child with a learning/reading difficulty
- Parent with Alzheimer's, depression, etc.
- Daily hassles.



What's the Problem?

According to a recent survey of 783 Texas cattle raisers:

- 11% reported being forced to sell their *entire* herd.
- 74% reduced their cow herd.
- 25% made no changes or will increase the number of cows in their herd.

Source: Texas and Southwestern Cattle Raisers Association. (2011, December). December 2011 TSCRA Drought Survey Executive Summary. Available from author.

Why Is Addressing Managing Tough Times in Agriculture Important?

Farm owners were among the top 12 occupations with a significant incidence of stress-related illnesses

People with primary employment in agriculture have the highest risk for disabling injuries and fatalities

Fetsch, R. J. (July 22, 2005). Farming, ranching: Health hazard or opportunity? Colorado State University, Cooperative Extension Fact Sheet No. 10.201. Retrieved March 26, 2007 from http://www.ext.colostate.edu/upubs/consumer/10201.html Fetsch, R. J. (April 28, 2005). Transitions and charges: Who copes well? Colorado State University. Cooperative Extension Fact Sheet No. 10.215. Retrieved March 26, 2007, from http://www.ext.colostate.edu/upubs/consumer/10215.html.

Resilience—The Ability to Bounce Back After a Crisis

Most cattle raisers are survivors.

They have optimism, attitudes, strengths, and skills to persevere.

They know how to bounce back from tough times.

How else could they have made it this far? Our goal is to help you build on those strengths and assist you in persevering, no matter how tough times get!

What Can You Learn Today?

Learn how to:

Spot signs of high stress.

Identify healthy ways to manage stress. Identify differences between at-risk and healthy, resilient families.

Use *3 steps* to take with our family to be among those who'll be better off in 3-5 years.

What is Stress?

Stress is a response to a perceived threat. If two people experience the same threat, one might get stressed and the other

threat, one might get stressed and the other might not. What's the difference?

Is all stress bad?



What are signs of high stress?

How do you know your wife or husband, brother or sister is stressed?

HANDOUT:

Farm and Ranch Family Stress and Depression: A Checklist and Guide for Making Referrals

Stress Impacts Marital Quality

Economic stressors and strains had adverse effects on: marital well-being, communication, happiness, and instability Greater economic distress leads to more criticism, defensiveness, contempt, and stonewalling in the

marriage



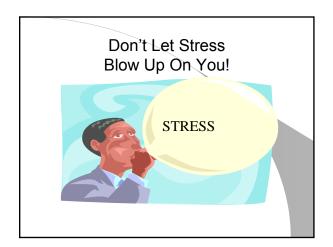
Canary in a mine shaft—Why?

Who is the canary in a farm or ranch family? When you think of your most valuable resources on your ranch/farm, what do you think of?

What are signs of high stress?

What are your best, healthy ways to manage your stress?

What are your best, healthy ways to <u>help</u> your family manage their stress?



How Do Resilient Cattle Raisers Manage Stress & Keep It All Balanced?

What if ...?

Let's say all of us experience
What will make the difference in 3-5
years who of us will be

- -Better off?
- -Worse off?
- -Or about the same?

Who of Us Will Be Better Off?

From research we know that:

- −In 3-5 years, 1/3 will be better off,
- -1/3 will be about the same, and
- -1/3 will be worse off.

Patterns of Family Adaptation to Crisis Level of organization Possible levels after reorganization Crisis Disorganization Reorganization

Who of Us Will Be Better Off?

In which group will we be? That depends on:

- 1) How much Pileup we experience.
- 2) How well we use our Existing & New *Resources*.
- 3) How well we manage our *Perception* of the stressors.

1. How Much Pileup Do We Experience?

Drought

Crop Failure

Flood

Fire

Tornado

Blizzard

Tractor/Combine Turnover

Insects

Weeds



1. How Much Pileup Do We Experience?

Decreasing prices for outputs
Increasing costs for inputs
Farm/Ranch Accident
Multiple Sclerosis
Back Injury
Birth
Divorce
HIV/AIDS
Alzheimer's Disease



What Puts Cattle Raising Families at Risk?

Male principal operators who work with animals > 15.75 hours/week have twice the risk of sustaining injury (Park et al., 2001).

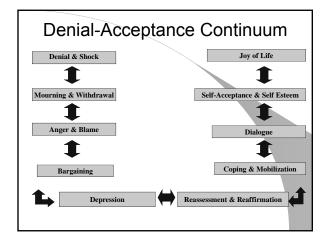
Dairy farmers' rate of injury was 2.5 times higher than for non-dairy farmers in IA (Nordstrom et al., 1995).

What Puts Cattle Raising Families at Risk?

Injuries that result from animals tend to be more serious than for other farming accidents.

For farmers/ranchers with a physical disability, secondary injury was more likely to occur in a livestock-related accident (Allen et al., 1995).

What are some of the stages that some farmers/ranchers go through following an accident, illness, or condition like an amputation, M.S., serious back problem, etc.?



The "common cold" of modern psychology is depression.

What is the best, most effective "cure" for depression?

Combination of taking good care of yourself, counseling, and medication.

Financial stress and suicide

- Financial stress has historically been reported as a leading factor in completing suicide (Dublin & Bunzel, 1933).
- Financial loss and depressive symptoms are characteristics of individuals experiencing suicidal ideation (Turvey et al., 2002).

What Does the Research Say?

In the U.S., Gunderson et al. (1993) reported that farm women, children, adolescents, and farm laborers were at a low risk of suicide.

However, farmers and ranchers were 1.5-2.0 times *more likely to commit suicide* than other adult men.

What Does the Research Say?

Gunderson et al. (1993) found that the death rate by suicide of all full-time farmers in the sample study was 48.1/100,000.

Stallones (1990) also reported a death rate by suicide of 48.1/100,000 in Kentucky.

This is *four times higher* than the U.S. suicide rate between 1981 and 2007 which has ranged from a low of 10.4/100,000 (in 2000) to a high of 12.9/100,000 (in 1986).

The U.S. suicide rate was 11.5/100,000 in 2007.

What can we learn from the agricultural crisis of the mid 1980's?

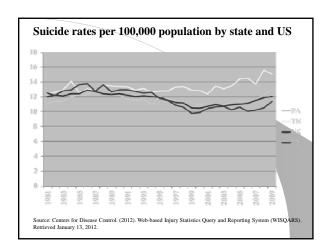
Farm suicides were 3 times as high in KS and OK.

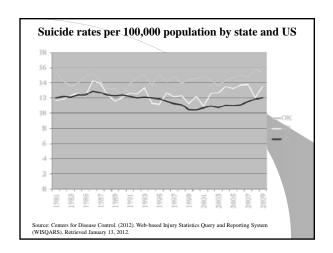
Similar high suicide rates were found in MN, MT, SD, ND, and WY.

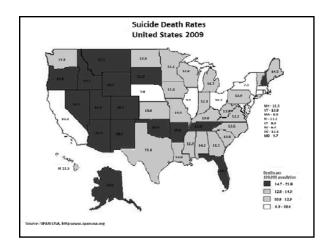
Sources: Finch, 1990; Peterson, 1990; Peterson & Fetsch, 2003.

Farm/Ranch suicide rates

 Higher rates of suicide among farmers/ranchers have been reported in the United Kingdom, Australia, Canada, Scotland, and the U.S.

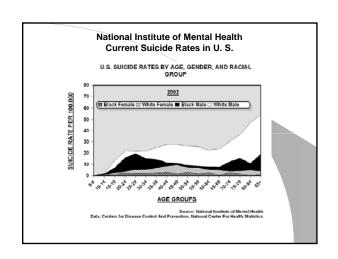


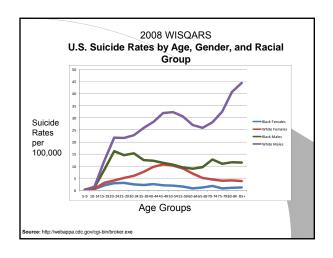




• Who Is Most at Risk of Suicide?

Suicide Red Flags





We've seen progress in physical, but what about in behavioral health?

We've seen progress in reduced numbers of physical fatalities and injuries in agriculture, thanks to the efforts of OSHA and Extension Farm Safety programs.

But we've **not** seen progress in reducing behavioral health issues like suicide, especially among older white men.

Source: M. Rosmann (personal communication, June 4, 2010.

Why do you think farmers/ranchers commit suicide at higher rates?

Why do farmers/ranchers commit suicide at higher rates?

- It's <u>not</u> increased levels of mental health issues.
- It may have to do with:
 - Demands of family farms
 - Culture of farming communities
 - Shortage of health care professionals in rural farming communities
 - High accessibility to firearms
 - Occupational stress
 - Financial difficulties
 - Family problems
 - Retirement is a trying transition for farmers.

Masculine "Scripts"

- No sissy-stuff men are expected to distance themselves from anything feminine.
- Big wheel men should be occupationally or financially successful.
- Sturdy oak men should be confident and selfreliant
- 4. Give 'em hell -men should do what is necessary to "make it." (David & Brannon, 1976)
- 5. "When you're hurting, be a man—keep it inside and tell no one!" (Fetsch, 2009)

What are signs of suicidal thinking?

- Anxiety or depression
- Withdrawal or isolation
- Helplessness and hopelessness
- Alcohol abuse
- Previous suicidal attempts
- · Suicidal plan
- Cries for help

How can I respond best?

• IF YOU'RE UNSURE-REFER!

How can I respond best?

- With respect
- With sincerity and honesty
- By listening and hearing their pain and worry—not by pitying them
- By caring

Source: Adapted from Bosch K., & Griffin, C. (2002, September 5). Weathering tough times: Responding to farmers, ranchers and rural businesspersons [Satellite Video Conference]. Available from http://www.panhandle.unl.edu/tough_times.

What do we do next?

- Recognize signs of farm and ranch stress.
- Take action. Find out about which local resources are available.
- Check your yellow pages under "Counselors."
- Call 1-800-SUICIDE/784-2433 24 x 7 for a live trained person to talk with and to find local resources.

HANDOUT:

Farm and Ranch Family Stress and Depression: A Checklist and Guide for Making Referrals

What do we do next?

- Visit http://therapistlocator.net.
- http://therapists.psychologytoday.com/ppc/prof_search.php?iorb=4764
- http://www.networktherapy.com/directory/find therapist.asp
- http://therapists.americanmentalhealth.com/the rapistlocator.pagel

Resources

http://mtt.cahs.colostate.edu/resources/Default.aspx

- Recognize the Signs of Stress, Depression (Dairy Herd Management Magazine)
- Suicide Prevention in the Dairy Industry (Power Point Presentation)
- Checklist Farm/Ranch
- Recognizing Stress, Anger, Depression and Suicidal Thinking & Knowing What to Do Next (Proceedings of the 9th Western Dairy Management Conference, Reno, NV 3/11-13/2009)

Resilience—The Ability to Bounce Back After a Crisis

Most farmers/ranchers are survivors.

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They know how to bounce back from tough times.

How else could they have made it this far? Our goal is to help you build on those strengths and assist you in persevering, no matter how tough times get!

1. How Much Pileup Do We Experience?

Pileup includes these new stressors plus Previously existing strains plus Future hardships induced by the stressor event.

What were the top stressors for dairy farmers?

For < 1,000 New Zealand dairy farmers:

- Time pressures
- Machinery failures
- Weather
- Government policies

What Can We Do with Pileup?

Be aware of your family's *Pileup*. Encourage each other to rest, let it wait a day, call a neighbor for help, call on a professional.

Postpone some things that can wait, e.g. elective surgery, trip to ______, purchase of new equipment.

2. How Well Do We Use Our Existing and New Resources?

Internal/Personal Crisis-Meeting Resources

- -Intelligence
- -Problem-solving skills
- -Physical-emotional health
- -Optimistic outlook
- -Sense of humor

2. How Well Do We Use Our Existing and New Resources?

External Family Crisis-Meeting Resources

- Strong family
- Appreciation > resentments
- Family harmony
- Sound finances and financial management practices
- Positive communication skills
- Effective conflict-resolution skills
- Overall family satisfaction and Quality of Life
- Family support
- Religious faith
- Great family traditions

Farm & Ranch Families Have Notable Strengths.

External support from family members Resilience

Hardiness "involves a sense of commitment to work together to manage and solve problems, a belief that families are in control of their responses to stressful life events, and a conviction that those changes and events can be both challenging and growth-producing."

Carson, D. K., Araquistain, M., Ide, B., Quoss, B., & Weigel, R. (1994). Stress, strain, and hardiness as predictors of adaptation in figure and ranch families. Journal of Child and Family Studies, 3(2), 157-174.

Farm & Ranch Men and Women Possess Similar Strengths and Coping Strategies.

Rural families expressed more reasons to feel positive, despite difficult times.

They felt needed and supported by family, friends, and their communities.

This gave them a strong sense of purpose and hope in life and belongingness.

Gorman, D., Bulkstra, E., Hegney, D., Pearce, S., Rogers-Clark, C., Weir, J., & McCullagh, B. (2007). Rural men and mental health: The experiences and how they managed. International journal of Mental Health Nursing, 16, 298-306.
McLaren, S., & Challis, C. (2009). Resilience among men farmers: The protective roles of social support and sense of belonging in to depression-suicidal Ideation. Death Studies, 33, 262-276.

But...

Especially for many men, there is still a stigma in asking for help if it pertains to a private issue or a matter that brings up shame

This stigma and shame that a person may feel is often a barrier to healthy family relations

Despite social isolation or loneliness and limited access to behavioral health services, men too can bounce back from depression and suicidal thinking.

Gorman, D, Buikstra, E., Hegney, D., Pearce, S., Rogers-Clark, C., Weir, J., & McCullagh, B. (2007). Rural men and mental health: The experiences and how they managed. International journal of Mental Health Nursing, 16, 288-306.

McLarren, S., & Challis, C- (2009). Resilience among men farmers: The protective roles of social support and sense of belonging in the

How Can They Bounce Back?

By figuring out how to make a call to a professional.

By seeing it as a good way to solve a problem—like most successful men who are good at solving problems.

2. How Well Do We Use Our Existing and New Resources?

External Community Crisis-Meeting Resources

- Community Alzheimer's support group
- Counselors/Therapists/Guidance Counselors
- Priests/Ministers/Rabbis
- Friends and neighbors
- Colorado AgrAbility Project
- CSU Extension
- Division of Vocational Rehabilitation
- National Resource Conservation Service
- Farm Service Agency

How many of you know of a returning veteran interested in farming/ranching?

7/2012 66

How many of you know of a returning veteran interested in farming/ranching?

Workshops on land access, financing, crop insurance, production & marketing high value crops, and accessing additional resources.

Farm Tours demonstrating production, marketing, and decision-making

3/7/2012

How many of you know of a returning veteran interested in farming/ranching?

Individual Consultations with professionals for financial, production advice

HelpLine for phone and email inquiries, resources and support

3/7/2012

68

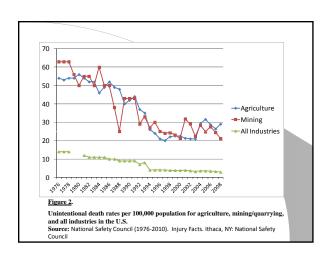
How many of you know of a returning veteran interested in farming/ranching?

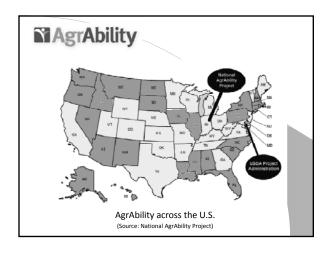
Contact Bob Fetsch (970-491-5648) or robert.fetsch@colostate.edu

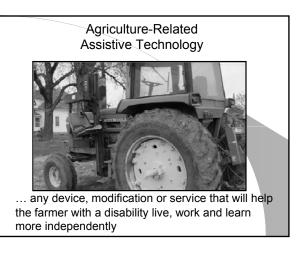
Contact Kathie Starkweather (402-617-7946) or kathies@cfra.org

www.cfra.org/veteran_farmers_pr oject

3/7/2012







Texas AgrAbility

Assists Farm/Ranch Families with Conditions, Illnesses, Disabilities to Continue to Ranch/Farm in spite of obstacles if they choose.

Call Rick Peterson 979-845-1877 Or Cheryl Grenwelge 979-845-3727 http://txagrability.tamu.edu/index.php

What Resources Are Available from CSU Extension?

http://www.ext.colostate.edu

Managing Stress During Tough Times (no. 10.255) Making Decisions and Coping Well with Drought (no. 10.256)

Farming and ranching: Health hazard or opportunity (F.S. no. 10.201)

Ranching and farming with family members (no. 10.217)

Transitions and changes: Who copes well? (no. 10.215)

Colorado Agricultural Mediation Program

Colorado Department of Agriculture Mark Gallegos—CAMP 2331 W. 31st Ave. Denver, CO 80211 303-477-0054



Recovering from Natural Disasters <u>B-1103</u>
Men and Depression <u>B-1104</u>
Agriculture and Skin Cancer: What You Should Know <u>B-1105</u>
Lenders and Angry Customers <u>B-1113</u>
Surviving Tragedy <u>B-1117</u>

Men Seeking Help <u>B-1134</u>

http://www.uwyo.edu/ces/LIFE/Personal_Nature_Main.html



Agricultural Producers and Stress Series

The Importance of a Healthy Attitude
When Do You Need a Counselor?
Eating and Activity for Health and Pleasure
Identifying Stress on the Ranch and Farm
Learning to Relax

Finding Your Team of Experts

http://www.uwyo.edu/ces/LIFE/Personal_Nature_Main. html

3. How Well Do We Manage Our Perception/Meaning of the Stressors?

Time Management & Goal Setting Workshop participant said, "The day I lost my job was the best day of my life!" "Perception is reality." --Tom Peters

Economic Stress ← → Personal & Family Stress

During the mid-1980s our interdisciplinary research examined the correlations between stress and depression and last year income/debt, total assets/liabilities and overall financial outlook.

It's not just the amount of money or debts that we have.

It's what it *means* to us that makes the difference between how healthy we are.

3. How Well Do We Manage Our Perception/Meaning of the Stressors?

Let's monitor and "reframe" our negative perceptions/meanings to more positive ones.



3. How Well Do We Manage Our Perception/Meaning of the Stressors?

Sometimes our first perception is *negative*. Only later do we see a more *positive* meaning. Who would give us an example of before and after meanings from your family's experience?

In Summary

Let's say all of us lose our cow-calf operation this year. In 3-5 years your family and my family will more likely be among the 1/3 of us who will be better off the more we:

- Manage our Pileup.
- Use Existing & New Resources
- Reframe the Perceptions/Meanings of our stressors.

Be careful out there.

Take good care of yourselves!

Be careful out there.
Take good care of yourselves!
I recommend:
Make sure that everyone in the family over age 8 know how to turn off your PTO!

Thank you very much!

For More Information, Contact:

Bob Fetsch
970-491-5648
robert.fetsch@colostate.edu

Questions?

Thank you very much!

How do I make an effective referral?

- 1) Be aware of the agencies and resources available in your community—what services they offer and what their limitations are.
- 2) Listen for signs and symptoms that the person or family needs help which you cannot provide, I.e., financial, legal or personal counseling.

How do I make an effective referral?

- 3) Assess what agency or community resource would be most appropriate to address the person's/family's problems.
- 4) Discuss the referral with the person/family. "It sounds/looks like you're feeling _____. I think _____, ____, or _____ could help you deal with your situation."

How do I make an effective referral?

- 5) Explore the individual's/family's willingness to initiate contact with the resource. "How do you feel about seeking help from this person/agency?"
- 6) Where the person or family is unwilling to take the initiative or where there is some danger if action is not taken, you should take the initiative.

How do I make an effective referral?

- Call the agency and ask to speak to the intake worker (if there is one).
- Identify yourself and your relationship with the person/family.
- Say what you think the person's/family's needs are. "I think that Mr. _____ needs immediate protection from harming himself, needs a counseling appointment, and needs financial and legal assistance."

How do I make an effective referral?

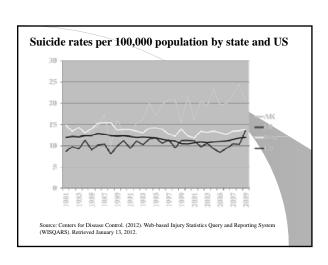
 Provide the agency with background information (name, address and telephone; age and gender; nature of current problem or crisis; any past history you're aware of; further information as called for).

How do I make an effective referral?

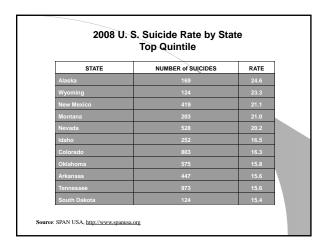
- Ask the agency what follow-up action they will take:
 - When will they act on the referral?
 - Who will be your contact later if necessary?
 - What will be the cost of the service (flat feet/sliding scale)?
 - Do you need to do anything else to complete the referral?

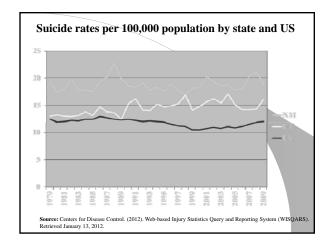
How do I make an effective referral?

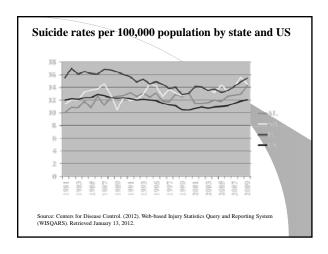
- 7) Make sure the person/family and the referral agency connect and get together.
- 8) Make one or more follow-up contacts with the agency if the situation calls for it.

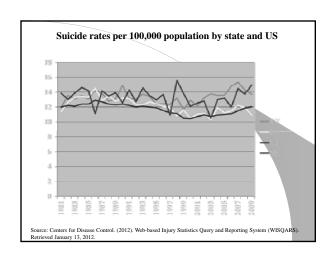


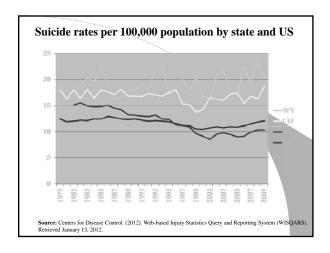
U.S. Suicide Statistics (2006) Breakdown by Gender / Ethnicity / Age Groups								
All Ages Combined			Elderly (65+ yrs)		Youth (15-24 yrs)			
Group	Number of Suicides	Rate of Suicide	Elderly Suicides	Elderly Suicide Rate	Youth Suicides	Youth Suicide Rate		
Nation	33,300	11.1	5,299	14.22	4,189	9.91		
Men	26,308	17.88	4,462	28.51	3,528	16.22		
Women	6,992	4.61	837	3.87	661	3.22		
Whites	27,952	13.93	4,884	16.11	2,944	11.18		
Nonwhites	1,208	6.88	117	8.00	296	11.68		
Blacks	1,909	5.06	139	4.45	407	6.42		
White Men	21,952	22.3	4,136	32.25	2,496	18.47		
White Women	6,000	5.87	748	4.27	488	3.49		
Nonwhite Men	872	10.16	67	10.64	231	17.56		
Nonwhite Women	336	3.74	50	6.01	65	1.25		
Black Men	1,630	9.07	125	10.44	351	10.93		
Black Women	279	1.41	14*	0.73	56	1.79		













Farm and Ranch Family Stress and Depression: A Checklist and Guide for Making Referrals¹



Roger T. Williams Professional Development & Applied Studies University of Wisconsin-Madison Robert J. Fetsch Human Development & Family Studies Colorado State University

SIGNS OF FARM AND RANCH STRESS

The last few years have been difficult for farm and ranch families. Many are experiencing financial and emotional stress as a result. There are several signs or symptoms when a farm family may be in need of help. These are signs that can be observed by friends, extended family members, neighbors, milk haulers, veterinarians, clergy persons, school personnel or health and human service workers. These signs include:

- Change in routines. The rancher or ranch family stops attending church, drops out of 4-H, Home makers or other groups, or no longer stops in at the local coffee shop or feed mill.
- Increase in illness. Farmers or farm family members may experience more upper respiratory illnesses (colds, flu) or other chronic conditions (aches, pains, persistent cough).
- Appearance of farmstead declines. The farm family no longer takes pride in the way farm buildings and grounds appear, or no longer has the time to do maintenance work.
- Care of livestock declines. Cattle may not be cared for in the usual way; they may lose condition, appear gaunt or show signs of neglect or physical abuse.
- Increase in farm or ranch accidents. The risk of farm accidents increases due to fatigue or loss of ability to concentrate; children may be at risk if there isn't adequate childcare.
- Children show signs of stress. Farm and ranch children may act out, decline in academic performance or be increasingly absent from school; they may also show signs of physical abuse or neglect.

SIGNS OF CHRONIC, PROLONGED STRESS

When farm and ranch families are stressed out for long periods of time – chronic, prolonged stress – they may experience a number of signs and symptoms. Watch for the following effects in farm families you see on a day-to-day basis:

unc	and symptoms. Water for the following effects in farm farmines you see on a day to day busis.						
	Physical	Emotional		Behavioral			
	Headaches	☐ Sadness		Irritability			
	Ulcers	□ Depression		Backbiting			
	Backaches	☐ Bitterness		Acting Out			
	Eating Irregularities	☐ Anger		Withdrawal			
	Sleep Disturbances	☐ Anxiety		Passive-Aggressiveness			
	Frequent Sickness	☐ Loss of Spirit		Alcoholism			
	Exhaustion	☐ Loss of Humo	r 🗆	Violence			
Cognitive			Self-Estee	m			
	☐ Memory Loss		ure."				
	☐ Lack of Concentration	☐ "I blew it."					
☐ Inability to Make Decisions			□ "Why can't I?"				

¹ ChecklistWilliamsFetsch (Rev. 10.1810b)

SIGNS OF DEPRESSION OR SUICIDAL INTENT

The greater the number of signs or symptoms a ranch or farm family is experiencing, the greater your concern should be. In addition, if family members are exhibiting the following signs of depression or suicidal intent, it is important that you connect them with professional help as soon as possible. All cries for help should be taken seriously.

Signs of Depression	Signs of Suicidal Intent
☐ Appearance: Sad face, slow movements, unkempt look.	☐ Anxiety or depression : Severe, intense feelings of anxiety <u>or</u> depression.
☐ Unhappy feelings: Feeling sad, hopeless, discouraged, and listless.	☐ Withdrawal or isolation: Withdrawn, alone, lack of friends and supports.
☐ Negative thoughts: "I'm a failure;" "I'm no good," "No one cares."	☐ Helpless and hopeless: Sense of complete powerlessness, a hopeless feeling.
☐ Reduced activity and pleasure in usual activities: "Doing anything is just too much of an effort."	☐ Alcohol abuse: There is often a link between alcoholism and suicide.
☐ People problems: "I don't want anyone to see me," "I feel so lonely."	☐ Previous suicidal attempts: <u>May</u> have been previous attempts of low to high lethality.
☐ Physical problems: Sleeping problems, decreased sexual interest, headaches.	☐ Suicidal plan: Frequent or constant thoughts with a specific plan in mind.
☐ Guilt and low self esteem: "It's all my fault," "I should be punished."	☐ Cries for help: Making a will, giving possessions away, making statements such as "I'm calling it quits," or "Maybe my family would be better off without me."

HOW TO REFER A PERSON FOR HELP

- 1. Be aware of the agencies and resources available in your community what services they offer and what their limitations are.
- 2. Listen for signs and symptoms that the person or family needs help which you can't provide, i.e., financial, legal or personal counseling.
- 3. Assess what agency or community resource would be most appropriate to address the person's (or family's) problems.
- 4. Discuss the referral with the person or family ("It sounds/looks like you are feeling _____. I think _____ could help you deal with your situation.")
- 5. Explore the individual's or family's willingness to initiate contact with the community resource ("How do you feel about seeking help from this person/agency?").
- 6. Where the person or family is unwilling to take the initiative or where there is some danger if action is not taken, you should take the initiative:
 - a) Call the agency and ask to speak to the intake worker (if there is one).
 - b) Identify yourself and your relationship with the person or family.

- c) State what you think the person's or family's needs are (needs immediate protection from suicidal acts, needs an appointment for counseling, needs financial or legal advice).
- d) Provide the agency with background information (name, address and phone; age and gender; nature of current problem or crisis; any past history you're aware of; further information as called for).
- e) Ask the agency what follow-up action they will take:
- *When will they act on the referral?
- *Who will be the person for you to contact later if necessary?
- *What will be the cost of the service (flat fee/sliding scale)?
- *Do you need to do anything else to complete the referral?
- 7. Make sure the person or family and the referral agency connect and get together. Make one or more follow-up contacts with the agency if called for by the situation.

WHERE DO I FIND HELP?

Call 1-800-SUICIDE or 1-800-784-2433 24 x 7 for a live trained person to talk with and to find local resources.

Visit http:/therapistlocator.net/.

http://therapists.psychologytoday.com/ppc/prof_search.php?iorb=4764 http://www.networktherapy.com/directory/find_therapist.asp

http://therapists.americanmentalhealth.com/therapistlocator.pagel